

## WHOLESALE SWEDEN, ONE YEAR MATERNITY COVER

Rodebjer is looking for a service minded individual with a strong sales focus and drive to join our wholesale team. You will have a key role to drive sales development, be part of a strong and dynamic team and work in a fast-paced environment. You will be based at the Rodebjer HQ in Stockholm, with frequent travelling to our wholesale partners in Sweden. You will report to the Head of Wholesale and the position is full time with start 1st of December 2020.

### Main areas of responsibilities:

- To sell the Rodebjer collections to our existing Swedish wholesale partners.
- Strategic planning resulting in sustainable growth.
- Continuously and proactively develop long term relationships with our Swedish wholesale partners.
- Deliver strong sales growth to meet or exceed the sales targets.
- Manage orders and logistics and ensure excellent customer service at all times.
- Analyzing internal and external data and gathering market information.
- Coordinating and scheduling showroom appointments ahead of sales campaigns.
- Providing brand and collection training to staff.
- Includes traveling for work.
- Acting as a brand ambassador in the fashion Industry.

### Profile and qualifications:

- 3 years of professional experience in Wholesale
- Business and results-oriented with a strong commercial drive.
- Team player with a collaborative mindset and a strong drive to solve challenges and achieve goals
- Get a kick out of exceeding targets.
- Strong service minded personality who walks the extra mile to serve and develop our wholesale partners
- Ability to develop strong long term relationships with our wholesale partners
- Ability to create effective relationships throughout the organization
- Analytical and digital savvy with a data driven approach.
- Confident attitude.
- Knowledge, interest and understanding of the fashion and luxury industries.
- Creative thinker with big ideas.
- Passionate about Rodebjer, with an understanding of the brand and the aesthetic.

Please apply with your resume and cover letter to our Head of Wholesale Anna Fältskog, [anna.faltskog@rodebjer.com](mailto:anna.faltskog@rodebjer.com). We will interview candidates continuously so please submit your application as soon as possible.

# Rodebjer